



FRANKSTON LIFESAVING CLUB INC

69th A.G.M

Annual Report 2018-19



CONGRATULATIONS
OWEN HARRIS
2018 CLUB PERSON OF THE YEAR

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Note: Annual Report compiled by Lisa Marie Turnbull containing reports as provided by individuals for their respective positions.

Club Objective

At Frankston Life Saving Club we strive to provide an enjoyable and safe environment for our members along with a focus on family participation in beach recreation, aquatic sport, lifesaving education and community service. Along with keeping our beach safe over the summer period.

Board Directors / Office Bearers

The following were the office bearers for the 2018-2019 season:

President / Chairman	Tim Cutrona
Secretary	Tracie Wilson
Treasurer	Michael Bell
Administration Director	Lisa Marie Turnbull
Lifesaving Director	Mark Archibald
Member Development Director	Craig Stoodley
Youth Development Director	Jamie Campbell
Aquatic Sports Director	Steve Collins
Club Development Director	Michele Thompson (Sept)
Club Development Director	Cosimo Chiera (November – Current)
Events Coordinator	Craig Stoodley
Patrol Officer	Tim Ioviero
First Aid Officer	Robert Basford
Water Safety Supervisor	Craig Farmer
Nipper Coordinator (Female/Male)	Lisa Marie Turnbull / Jamie Campbell
Age Manager Facilitator	Cosimo Chiera and Tim Cutrona
Member Support (Chaplain)	Paul Cooper
Uniform Officer	Tracie Wilson
Power Craft Officer	Craig Farmer
Surfguard Registrar	Tracie Wilson

2018 AGM Minutes

FRANKSTON LIFESAVING CLUB INC.

BOARD MEETING MINUTES



MINUTES of the Annual General Meeting of the Frankston Life Saving Club, held at the clubrooms on Friday 17th August, 2018.

The meeting opened at 6:16pm

ATTENDANCE - The following people were in attendance.

John Waters	Sarah Roberts	Sue Stoodley
Phillip Marsden	Craig Stoodley	Nathan Cester
Caterina Cester	Tracey Cester	Marco Kelsall
Wendy Smith	Henry Kelsall	Bernard Maclean
Owen Harris	Laurence Westcott	Steve Collins
Melissa Comey	Isabella Comey	Mitchell Caddaye
Nicole Blackley	Peta Overbury	Cos Chiera
Nicole Laurito	Rod Caddaye	Kelly Caddaye
Paul Caddaye	Aaron Caddaye	Lisa Mackey
Mark Archibald	Craig Farmer	Michael Bell
Tracie Wilson	Tim Cutrona	Michele Thompson
Michael Kennedy		

Members Voting Via Proxy

Lisa Amalfi Chiera	Tegan Amalfi	Sarah Archibald	Mark Baneth
Robert Basford	Martin Bell	Elaine Bell	Renee Bloink
Suzanne Burrows	Jack Cester	Mark Cester	Chris Connolly
Sue Connolly	Josephine Coppock	Damian Coppock	Susan Coppock
Jason Dodd	Norm Farmer	Marina Geffrelot	Annie Hall
Andrew Hall	Richard Harvey	Tracey Hester	Michael Jacobsen
Celia Kelsall	Katerina Kennard	Jacqui Maypiece	Danny Maypiece
Adele Minns	Shayla Moss	Ash Presser	Mary Ricca
Roy Ricca	Bianca Rickard	Christie Scuotto	Emanuele Scuotto
Mathew Smith	Melissa Stoodley	Sue Stoodley	Sarah Thompson
Megan Tildesley	Damon Tildesley	Andrew Tildesley	Belinda Tildesley
Lisa Marie Turnbull	Karl Tweedale	Joanne Tweedale	

1. Welcome

Tim Cutrona gave a welcoming speech and thanked everyone for attending

2. Apologies were tabled and recorded

The following members were unable to attend:

Mary Ricca	Roy Ricca	Jason Dodd
Lisa Marie Turnbull	Norm Farmer	Sarah Thompson
Lisa Amalfi-Chiera	Elaine Bell	Tracey Hester
Martin Bell	Shayla Moss	Nick Laurito
Tegan Amalfi		

3. Review of actions from previous AGM - None.

4. Acceptance of minutes from previous Annual General Meeting

Questions

arising from minutes: - NONE

- i. Moved – Bernard Maclean
- ii. Second – Cosimo Chiera
- iii. Motion Carried

5. Presentation of Annual Report and President's Report

- i. As tabled

6. Director's Report

- i. As tabled

7. Treasurer's Report

- i. As tabled

8. Appointment of and questions for the Auditor

- i. Appointment of Skeats Auditing Pty Ltd
- ii. One question was raised as to why we do not use a 'cashless' system in the bar (EFTpos)?
Craig Farmer answered that the Board has discussed this previously and are looking into an EFTpos facility.

9. Acceptance of the Financial Statements

- i. Moved – Michael Bell
- ii. Second – Craig Stoodley
- iii. Motion Carried

10. Acceptance of Annual Report

- i. Moved – Cosimo Chiera
- ii. Second – Rod Caddaye
- iii. Motion Carried

11. Election of Directors –

- i. **President**
 - 1. Two nominations – Tim Cutrona and Craig Farmer
 - 2. Tim Cutrona returned to office
- ii. **Secretary**
 - 1. One nomination – Tracie Wilson, returned to office
- iii. **Treasurer**
 - 1. Two nominations – Michael Bell and Cosimo Chiera
 - 2. Michael Bell returned to office
- iv. **Lifesaving Director (Operations)**
 - 1. Three nominations – Mark Archibald, Marco Kelsall and Craig Farmer
 - 2. Mark Archibald returned to office
- v. **Member Development (Training)**
 - 1. Four nominations – Lisa Amalfi-Chiera, Craig Stoodley, Cosimo Chiera and Mark Archibald
 - 2. Craig Stoodley voted in
- vi. **Youth Development (Nippers)**
 - 1. Two nominations – Jamie Campbell and Tracey Cester
 - 2. Jamie Campbell voted in
- vii. **Aquatic Sports Director (Competition)**
 - 1. Two nominations – Tracey Cester and Steve Collins
 - 2. Steve Collins incoming
- viii. **Club Development (Membership)**
 - 1. One nomination – Michele Thompson returned to office
- ix. **Administration Director**
 - 1. One nomination – Lisa Marie Turnbull incoming

12. Proposed Special Resolutions – There are none

13. Questions to Directors

a) To any relevant Director that has an explanation as there is no current Training Director

Q - Two years ago a group of members completed their Certificate 4 in training which cost the club quite a lot of money. How come no one has completed training despite being told so at the AGM?

Tim Cutrona answered – that the plan was so they could train members, however it did not come to fruition. If you have any further question, they can be raised with the incoming board.

b) To the Lifesaving Director

Q – Why were, myself and others put onto a patrol without any notice or consent? I understand there is a lack of patrollers however, 1. I do not agree as do other members that is the right way of addressing the issue and 2. Commitments life savers have in the background like myself, were not taken into consideration at all

Mark Archibald answered – that there were discussions at the time with members regarding this. If you have further questions they can be raised with the incoming board.

c) To the Board of Directors

Q – With what reason was a proxy form passed? How come a member that is not even in attendance at the AGM gets a say in who runs the club and the direction it goes in, especially if they haven't even heard the speeches of the members which are running for director positions. Can members please be given a copy on the night of the names of members voting via proxy? It is only fair for the people at

the AGM to know who is voting. Last year I requested a copy of this to fact check that my contacts I had written down were on the list. It turned out they were not.

The board of directors held a discussion on this and decided that it would allow Proxy Voting. The names are listed earlier in these minutes before the Welcome at Item 1.

d) To the President

Q – It has been in discussion that a Special General Meeting would be held to change the club's constitution to provide a clearer constitution and a fairer one. This hasn't been done. Why hasn't it?

The Constitution is an arduous task and special care needs to be taken. It has now been finalized and the SGM date was an agenda item for this evenings meeting. See item 15.

e) To any Director

Q – The keyless monitoring system has still not been implemented to everyone. It seems as though it's for Directors only. There are people still on their hands and knees under a stair case in the dark opening a key safe to access the club. When will the system be fully operational?

There have been a few minor glitches to iron out. The incoming board will address the issue of access.

14. Confirmation of Annual Membership Fees

a) Invoices are ready to be sent out and distributed tonight. There is no fee increase and we are still offering the Pay on Time discount.

- i. Moved – Michele Thompson
- ii. Second – Craig Stoodley
- iii. Motion carried

15. General Business – Call for Special General Meeting

a) To change Constitution - Date is set for Friday October 19, 2018

16. Meeting Close

- a) Tim Cutrona closed the meeting by thanking everyone for their attendance and also thanking the outgoing board for their efforts over the season.
- b) Meeting Closed: 07:24 hrs

Presidents Report



It is with immense pride that I reflect on what was the 2018/19 season at the Frankston Lifesaving Club and extend my gratitude to the board and membership for their continued support in developing a positive and inclusive club environment. Increasingly we see the needs of the Frankston community change, illustrated in the number of rescues performed, and as more people frequent the beach. It is more apparent than ever how vital the service we provide is.

This will be my 8th year as a club member and has been my 5th year as President.

Throughout my time I believe that this has been the best season regarding our club environment; we have seen a harmony amongst the members and across the different aspects of the club that has not been seen before. Patrols for the season were a success enjoyed by our members, nippers had fantastic feedback from families and the IRB Racing Team was the strongest its ever been in terms of camaraderie amongst the team. This also extended to member training with high numbers in all of the awards indicating that members want to be more involved and enjoy what the club and Lifesaving has to offer.

In terms of governance, this season has been one of embedding foundational change which included further revision and acceptance of the constitution by the Board. This framework is of fundamental importance and is used by the board collective to maintain a positive culture and the expectations of members. I am pleased to say that the constitution is now ready to be shared with, and adopted by, the general membership. Once again, I must acknowledge the support of Norm Farmer and thank him in assisting us to achieve this goal. This will be ready for deployment at the start of the new season. I am excited by the opportunity this offers the club in providing increased clarity and improved governance for our board and those in the Club's future; engendering success for all members. By successfully obtaining a grant to support strategic planning we also partnered with Conversation Caravan who facilitated a feedback process which sought input from the membership to develop a 3 to 5-year plan and vision for the Club.



Alongside of our achievements in governance, the Club has continued to garner public interest and feature regularly in the local media, highlighting the various

contributions our members make on the beach. From interest pieces regarding rescues, to Junior and Senior Club champs, to the dangers of inflatables, the profile of the club is greater than ever in the community. I was fortunate when having the opportunity to speak with Ross and John on 3AW to discuss the dangers that inflatables present to beachgoers, and to caution their use in an everchanging and often unpredictable environment.



Communication processes within the club have improved tenfold this season, with the consistent production of a weekly Newsletter over the summer period and frequent posts on the Member and Club Facebook page, facilitated by our Director of Administration. The impact of this cannot be underestimated in promoting amongst our membership, and the wider community, the fantastic things happening in the club.

For the first time, State government funding extended to providing paid lifeguards between the Boxing Day and Australia Day public holiday period. Initiatives such as these add great value to the club in acknowledging that volunteer organisations are working incredibly hard in providing a vital service to the community and need greater support to do so. Lifesaving Victoria has worked tirelessly to provide the necessary data to substantiate the need to support our volunteers in delivering lifesaving services throughout the season.

The busiest part of the club remains Operations where we carry out the Club's prime business activity which is to provide aquatic safety services for all beachgoers. As per all aspects of the club, culture remains a key factor in attracting members and improving participation. This year, the culture amongst patrollers has been the best since I have been part of the club. Our Director of Lifesaving has done a sterling job in maintaining specific expectations of our patrollers that underpin a healthy and inclusive environment whilst on patrol. We have also been fortunate to acquire a new ATV to support our lifesaving operations on the beach. This season we have also seen several members advance to obtaining one or more of the following awards: SRC, Bronze, Crew, Spinal and Advanced Resuscitation.

Our Nippers program went from strength to strength this year, capably overseen by our Director of Youth Development. Often unrecognised are those members working hard in the background to make each Friday evening run like clockwork and to share the successes of our Nippers. From Nipper parents cooking at the BBQ, to the Age Managers providing instruction and guidance for each of the groups, our Nipper numbers remain strong and continue to sustain the club membership. We continue to celebrate the participation of Frankston Life Saving Club in carnivals through our partnership with Seaford Lifesaving Club as the combined Frankston/ Seaford IRB Racing Team. Once again, the time and dedication of the IRB Management Team made it possible for them to participate at a state and national level. It was a privilege to witness the renewed vigour of the team this year, bolstered by the presence of members newly qualified as crew or patients. For those young people who have moved past involvement in the Nipper program but want to participate in the life of the club, IRB Racing presents an exciting opportunity. Key to attracting increased participation by members is the positive and inclusive culture that the team offers. This also aligns with the strength and positivity of the Clubs overall culture. The team would not be able to attend and participate at these carnivals without the generosity of their sponsors. In particular, I would like to thank Opus Camper Trailers, Graham Quarries, Jeff Wignall Ford and Karingal Bowls Club for their investment in the team.

Functions bettered last year's results and this year the club invested in an EFT payment system, putting an end to the need to stop off and withdraw cash prior to heading to the Club. The functions team continues to refine the management of the room, ensuring that the Club remains an attractive hire option for different groups in the community.



I cannot stress enough just how grateful I am for the efforts of each member of the board in supporting the successes of the 2018/19 season. You all have my sincere appreciation and thanks. I charge the incoming board members with the responsibility of ensuring that our membership, both current and new, experience a club that is positive, inclusive and which maximises participation for all. It is my wish that the strategic plan remains an unbiased document which is used to respond to the voice of the

members and achieve ongoing success in the future. In closing my report, I would like to refocus on my key message which is this: The club is for you, the members, and all contributions benefit the club, enabling it to deliver a healthy, active environment for you and your family by way of lifesaving. I thank you all for your continued support and look forward to the coming season.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Tim Cutrona'.

Tim Cutrona
President

Treasurers Report

Year ended 30th June 2019

Well well, it's that time again where I'm required to write a report upon the financial situation of the Club. This past year has definitely had its ups and downs, in so much as income against expenditure. The main areas from where income is generated; are membership / joining fees; grants and donations; the hiring out the function room, and of course, fundraising.

I feel, I wish to thank Tracey Wilson our Secretary, who took over the onerous job of looking after memberships, and chasing up the related income stream. As in past years the Club usually suffers a loss of members, which is counted by new members joining, thus as far as income derived, there is a balance year to year. Financially it appears that new memberships were approx. half that of last year, but a greater retention of existing members was maintained.

Grants were awarded to our Club by; Frankston City Council (\$18,471.00,) I thank the Council for their continued support with this annual grant; Surf Life Saving Australia (\$5,500 00 - BSEF grant;) Life Saving Victoria (\$5,500 00 - Administration grants,) and the Department of Health (\$1,100.00.) The above grants, membership fees, and income derived from function room hiring, cover most of the Clubs administration and operating costs. It should be noted at this point that costs / fees, incurred by the Club, eg: LSV awards, \$800.00, competition entrance fees, \$6,800.00, and contractors' payments, \$9000.00; are Direct Expenditure and NOT covered by Grants.

Other sources of income were derived from fundraising, one being of Nipper Friday night sausage sizzle and bar sales (\$1000.00) and that from providing Water Safety at various events, (which produced a profitable income of \$8320.00).

I will close at this point with a few thankyou's, Tracie Wilson for her continued tireless resolve in operating the uniform shop, also for her management of new and renewal memberships during their busiest period. To Craig Stoodley for his continued staunch support in organising the Water Safety at Events programme, under great duress. I also thank Lisa Marie Turnbull, for the magnificent and difficult at times, in organising the Nippers Friday night BBQ and bar staff. Finally, I thank our Function Room Administrator, Andrea Campbell, for her continued management of the room. In closing, although the Club finances took a severe loss of some \$13,000 compared to the large profit last season (2017/2018) of \$23,555; I look forward to seeing a turnaround for the good, next financial year (2019/2020.)

Michael J Bell
Treasurer FLSC

Refer to Appendix "A" – Auditors Report

Secretary's Report

Firstly, and I say this every year, but cannot give enough praise and thanks to all the people that give up their own time to help with the running of our wonderful club. This includes our fantastic patrollers who keep our beach and the community safe over summer. Special thanks go to our very proud Nippers that come down early every week and are always lending a hand setting up the beach by putting out the flags, the tubs, the sign in sheets and anything else they can do to help. Thank you to all of our amazing Age Managers, Water Safety Teams and all the Mums, Dads, Aunts, Uncles and Grandparents that help out every week. It is very much appreciated and helps to make our Nipper sessions run a lot more smoothly. I'd also like to say thank you to all my fellow board members. We spend so much time outside of the club and off season to help with the operations of the club which we are all volunteering our time to do so. This past season, we have worked very hard to maintain a safe and enjoyable club for all new and existing members alike and we hope to see more members come with their families to join us for the new season which is again upon us quite soon.

Our club just keeps getting more tech savvy as we implemented "The Square" point of sale system upstairs in our bar area and it has proven to be a great asset. Our customers even get a chance to supply feedback when they select an electronic receipt. This is a great tool for the club and provides more options for our customers. We also have one for this coming season in the Uniform Shop which will enable us to serve our clubbies more efficiently with no more manual EFT entries using the old online payment portal. This was very time poor, so with more flexibility with a tap and go system, we should be able to keep wait times to an absolute minimum.

Next season we hope to acquire some new helpers for our Friday night sessions, and don't forget helpers get a FREE drink and sausage afterwards upstairs. Some of our newer members have mentioned that they did not even know that we had an after Nipper sausage sizzle so if you see some new faces, please make them feel welcome and invite them upstairs afterwards. All money raised goes toward the Nipper programme to fund more equipment, trophies and the presentation day etc.

Thank you again to anyone I have missed, I look forward to seeing you all next season.

Kindest regards

Tracie Wilson - Secretary



Club Development (Membership) Report

This season has been one of consolidation and stabilization overall for Club Development (Membership) activities within the club.



FLSC Encouraging and Supporting Women in Life Saving

Empowering, supporting and encouraging all our female members, from the youngest nipper to our senior life members, remains a board aim and a personal goal of this directorship. While we have no shortage of strong, capable and generous ladies in our membership, the public face of our female presence is changing. Most notably on Bear's patrol that has a strong female membership. IRB racing is seeing more young women attracted to the sport and hopefully we can encourage the formation of a female race team. Young women with SRC and Bronze qualification have been regularly helping out with Friday night nippers, serving as an example to our nippers' kids of what they can aspire to be.

The need to limit the admission numbers by age of nippers, as agreed at the pre-season meeting led by the Youth Development Director, to allow for our Water Safety and Age Manager numbers to increase and maintain overall club safety has not adversely effected membership numbers. We were, again, over subscribed with enquiries for the season 2018/19. Public interest and support for the club remains strong and numbers are expected to remain stable for 2019/20.

A warm thank you to all the parents/guardians/interested parties who have ensured their Working With Children's Checks (WWCCs) are up to date and lodged with the club. A special thank you to our Club Secretary, Tracie Wilson, who has been a tenacious force in ensuring WWCCs are all followed up and updated.

Club Administration Director, Lisa Marie Turnbull, has been pursuing fundraising opportunities to increase funding for club programs. We applaud Lisa's efforts and hope to expand on her initial successes.

Total Membership Season 2018-19 - 131 invoices will be mailed out.

<u>Junior Activity Membership - Nippers</u>	Total
Green Caps/ Under 6 (down by 3 from 2017-18)	15
Blue Caps/ Under 7 (up by 1 from 2017-18)	27
Red Caps 8/ Under 8 (up by 1 from 2017-18)	23
Purple Caps/ Under 9 (down by 3 from 2017-18)	21
Yellow Caps/ Under 10 (up by 4 from 2017-18)	28
White Caps/ Under 11 (up by 8 from 2017-18)	22
Under 12 (down by 5 from 2017-18)	10
Under 13 (up by 6 from 2017-18)	13
Under 14 (up by 6 from 2017-18)	8

We see strong growth in the upper half of the Nippers age group, with an opportunity to provide a development pathway into SRC/Cadetship (and associated progress into Bronze medallion).

We identify a slight drop off in the lower years, especially the starter group - U6. A strong recruitment effort for season 2019-20 will be needed to prevent a shortfall in Nippers numbers as older Nippers progress to SRC.

Junior Activity members

Total 167 (Under 6 to Under 14)

Growth from Season 2016-17 to Season 2017-18 = 10.5% (modest)

Senior Membership

230 Members - Under 15 and above. (up by 13 from 2017-18)

Cadets Under 15 to Under 18

23 (up by 2 from 2017-18)

Under 15 = 7 (down 1 from 2017-18)

Under 17 = 6 (down by 4 from 2017-18)

Under 18 = 6 (no information from 2017-18)

Under 19 = 0 (down 3 from 2017-18)

Active 18+

35 (down 1 from 2017-18) Listed as Active 18+

Club active membership remains flat and a strong effort in season 2019-20 (onwards) will be made to encourage younger members to maintain active membership as they pass from high school into work.

Yours Sincerely,

Dr Cosimo Chiera

Director Club Development (Membership)

Life Saving Services Director Report

What a busy season, I would like to say a big thank you to all members who came down to patrol throughout the season. Every weekend and more we had members filling our patrols ensuring that our beach remained safe.

Nearly all of our patrollers performed more than the minimum hours throughout the season. Frankston beach saw over 100 000 visitors this season which is evident in 533 preventative actions, 24 times first aid was rendered and 22 rescues performed by Frankston patrolling members making for a very busy season.

For the first time this season we saw the introduction of paid Lifeguards who conducted weekday patrols from Boxing Day though to Australia Day. It was good to see our club being able to integrate so effectively with the paid lifeguards and they'll be back next season.

We have updated our radios to bring us in line with LSV's new communication system as well as new boards and thanks to the BRP grant from LSV we have been able to get a new ATV which is slightly larger but still goes up the stairs. This will be ready to go for the next season.

We adopted a more simplified patrol roster and have seen a significant boost in patroller numbers which certainly helped. I am hoping that with new Bronze and SRC courses being offered leading into next season will see an even larger increase.

The patrol room desk has finally been installed and hopefully before the start of the next season it will be finished off.

My focus for next season will be to try and attract more patrollers, the creation of a friendly competition between patrol teams to be run throughout the season, as well as the upgrade of our existing equipment. Grants are being sought to replace some of our damaged equipment including the refurbishment of the patrol rooms. I will also be focused on regular training and development for our patrolling members.

Many thanks to the lifesaving services team - Craig Farmer, Tim Ioverio and Robert Basford who have assisted throughout the year as part of the Lifesaving Services Team.

I look forward to an even greater 2019/2020 season.

Mark "Bear" Archibald
Lifesaving Services Director

Member Training Report

Hello fellow Members of Frankston Life Saving Club.

It felt good to be back in the Training seat once again. For a variety of reasons, the Training section has struggled in the past 2-3 years and we are now heading in the right direction with good numbers of new awards flowing through.

It certainly isn't any easier to train people these days. Changes to SLSAs Registered Training Organisation requirements means it is and will continue to be more difficult to become a trainer and to maintain training qualifications. That said, I wish to thank Tim Cutrona and Mark "Bear" Archibald for stepping up and seeking Training Officer qualifications. Thanks must also go to Owen Harris, Craig Farmer, Tim Ioviero and Marco Kelsall for their assistance in running various courses.

Life Saving Victoria (LSV) has been making changes to the training programs as well, with some Units of Competency removed from our awards and one award discontinued.

Here's a snapshot of our current award holdings, including new awards obtained since 1 July 2018.

Award Name	Maintained	New	Total
Advanced Resuscitation Techniques (AID)	8	1	9
Bronze Medallion	32	7	39
Inflatable Rescue Boat Crew	18	10	28
Silver Medallion – Inflatable Rescue Boat Driver	11	2	13
Radio Operator Certificate	1	0	1
Rescue Water Craft Operator	3	(5 in training)	3
Silver Medallion – Aquatic Rescue	1	0	1
Spinal Management	11	Discontinued	11
Surf Rescue Certificate	3	4	7
First Aid (AID)	11	0	11
Silver Medallion – Basic Beach Management	10	0	10

More and more courses are being run by LSV staff and Area Managers. This is a reflection on the difficulties many clubs are experiencing in holding onto competent trainers and finding new ones. Frankston is still self-sufficient when it comes to training and assessing our members and I aim to keep it that way.

If anyone would like to become a trainer and eventually an assessor, come and talk to me and we'll go through the requirements.

See You On The Beach!

Craig Stoodley

Director – Member Development

Aquatic Sports Report

From a competition point of view, we weren't run off our feet during the summer season. We did not have any seniors or masters compete in any LSV summer series carnivals. However, our IRB racing team (a partnership between Frankston LSC and Seaford LSC) qualified for the World Lifesaving Championships that were held in Glenelg on 16 November to 2 December 2018. With IRB racing being winter sport, this was an opportunity for the team to shine in the warmer months. The competition was tough. Our A-team comprising of Marco Kelsall and Bobby Basford qualified through the heats, quarter finals and semi-finals to make the final in both the Men's Rescue and Mass Rescue event where they finished in 7th place in both. Congratulations to the whole team including the patients, team management and support personnel.

Over the summer months our nippers continued to train on a Friday night under the watchful eyes of our Nipper coaching team and water safety patrollers. Our nippers appear to be in a confidence and skill building phase as we had only one nipper brave enough to take on nippers from other clubs at LSV organised nipper carnivals. Our representative nipper and our shining light was Charlotte Dawson. As a confidence boosting path to LSV carnivals, FLSC has been working with neighbouring clubs to run friendly local (non-LSV coordinated) nipper training events. We had approximately 30 of our nippers attend one of these Friday twilight sessions at Bonbeach in early December. Then Frankston hosted one in early January which gave our nippers a chance to test their skills with other clubs. These training sessions are a great way for nippers and their parents to put their toes in the water of friendly competition. I hope that in the 2019-2020 season we can get a core group of interested nippers and parents together so that we can fly the flag at LSV run carnivals. We have a lot of new nipper boards, we have a trailer, a shelter but we just need the competitors and some parents to roll up their sleeves and we can get Frankston LSC on the map again.

Whilst we did not have any seniors or masters compete in the summer season of competition, we did have a small team train every Sunday from 10am at the club. This will continue for the 2019-2020 season. All patrollers and nipper parents are welcome to come down. You never know...you might love it.

The senior club championships were held on Saturday 6 April which is the first weekend full patrols had ended. We Adopted a new program based on patrol teams this year and it was on the whole a great success. We had 20 competitors on the day which is considerably more than we have had in recent memory.

Attendees by patrol team were:

Day	Eckstein	Hurst	Hendy
Tim Ioviero	'Bear' Archibald	Sam Cutrona	Craig Stoodley
Craig Farmer	'Bobby' Robert Basford	Mason Cutrona	Brooke Collins
Marco Kelsall	Maddison Deggering		
Michael Hall	Brock Marshall		
David Collins	TJ Williams		
Steve Collins	Amy Wert		
Isabella Comey	John Buttler		
Gerard Comey			
Ash Presser			

Event 1 – IRB Rescue

Day – Marco, Tim I, Bella – 1st

Eckstein – Bobby, TJ, Maddy – 2nd

Event 2 – Tube Rescue Relay

Day – Marco, Gerard, Michael, Mason – 1st

Eckstein – Brooke, Johnny, Brock, Bear – 2nd

Event 3 – Aqua Cameron Relay

Day – Ash, Steve, Mason, Marco, Gerard – 1st

Eckstein – Bobby, Bear, Maddy, Brock, TJ – 2nd

Event 4 – Individual Iron

U18 Men – Brock 1st, Gerard 2nd

U18 Women – Bella 1st, Maddy 2nd

Open Men – Marco 1st, Bobby 2nd, David 3rd

Open Women – Brooke 1st

Over 30 / Masters Men – Steve 1st, Bear 2nd, John 3rd

Over 30 / Masters Women – Amy Wert 1st

Event 5 – Flags (everybody competed together)

1st – Mason

2nd – Marco

3rd – Tim I

Champion Patrol team awarded to team Day. Points on a 3,2,1 basis: Day 36, Eckstein, 32, Hendy 6, Hurst 3. Iron earned double points.

Season 2019/20 will include points awarded during the patrolling season. Details to be worked out during the off-season.



The IRB racing season commenced again at the end of April. Our team had a short break after the Worlds in Glenelg and began training again in February. With a few new faces and some change in roles the team performed very well with their overall skill level clearly being at an improved level from the season before. Whilst our results did not reflect our concerted efforts the team gelled together well. The team competed at the Victorian state titles in Warrnambool and also at the Australian titles which were held at Kingscliff beach in northern NSW. Whilst we did not achieve the results we were hoping for, there is much to be proud of in how the team has bonded together. Our management team should be congratulated for the behind the scenes work and organisation on competition days. If all goes to plan, we will have a women's IRB team for next season. The 2020 season holds great promise. Expressions of interest are welcome.



Contact

Steve Collins

Email: competition@frankstonlsc.com.au

Mob: 0424 661 961

Youth Development Report

Our Club's Nipper Program for this season has been very successful due to many reasons. Throughout the season of 2018 /2019 I had the pleasure to work alongside Lisa Marie Turnbull.

As you would all be aware, Lisa Marie and I have created some amazing achievements in the Nippers Friday night program. This makes me a very proud club member of 17+ years and as a current Board Director I am hoping this success can continue and help the future growth of the Club.

NIPPERS PROGRAM.

Friday 9th November was the start of this very successful season / Nippers Program.

I implemented a more interactive program which included more participation with the Nippers and Parents. This year we also partnered with local business supporters to offer our Nipper Achievers special award certificates each week – a big thank you to; **PARC Swimming Pool, Grill'd Frankston and McDonalds Frankston** for their support.

AGE MANAGERS.

A big thankyou to our wonderful Regular Nipper Age Managers; Danny, Chris, Sue, Bear (Mark), Cos, Laurence, Rachele, Lisa Marie and Tim (and myself), who all managed our individual age groups in such a professional manner. Uniforms were supplied to our Age Managers, which complimented their important role.

PARENT NIPPER / PARTICIPATION / VOLUNTEER PROGRAM.

Parent helpers that were assisting the Age Managers where supplied a bright green visible Hi- vis rashie. This was such a fantastic idea as parents were easily identified and this encouraged a lot more parent involvement. Thank you to all the parent volunteers and a special mention to Taylor who helped out - week after week, providing our Nippers with her valuable knowledge of Life Saving. We also had a team of experienced Life Savers who lent their support to our Nipper team to deliver training and special 'Life Saving' experiences – thank you to; Michael, Craig S, Craig F, Owen and Marco for all the support you give our Nippers.

WATER SAFETY.

Thankyou to this very special team, without you the Nippers would not have the opportunity to enjoy the most favourite part of the nipper program being the swim, wade, boards and our annual club championship.

It was great to see our past nippers who had recently completed their SRC become part of the water safety crew. Also, a huge thank you to our senior Nipper Water Safety team – co-ordinated by Craig Farmer - to ensure the swim/ board course were set out each week for our Nippers, and the IRB in the water each week. A big thank you to Jason Dodd and Owen Harris who also helped week on week with driving / crewing our IRB and keeping our Nippers safe, along with support from the Caddaye family and Tim Cutrona.



And a big thank you to our supporters; **Grill'd Frankston and McDonald's** for providing the Nipper management team with vouchers for our Water Safety team week on week.

BBQ TEAM.

Suzanne and Bianca, along with Holly - I really appreciated your time managing the BBQ. I am aware this involved a lot of your time organising and working with parent volunteers cooking the Friday night BBQ. Thankyou for being a very important part of our Nipper Team – your weekly support helps raise important funds for our Nippers. And a big thank you also to all the helpers that worked behind the bar also, namely; Anthony, Peta and Tim.

HELPERS.

Shout out to our members and parents, we are very lucky to have members and parents who help out and support our Nippers. Our Club Volunteers continued to show their support, which is an outstanding achievement.

FREE COME and TRY SESSION.

I continued to offer the come and try experience as this allowed potential members to experience our nipper program before committing further. We held an information session on October 26th which covered all the questions. The feedback was positive and made them excited to come along to the Friday 9th November Come and Try Night. Many Families became club members the following week.

UNDER 5 AGE GROUP.

Due to safety reasons, we all decided to no longer accept any new members under 5. Siblings under 5 were only allowed to participate in the Under 6 age group, but they always required a one on one parent assistance during the entire nipper program / session. These rules will apply every year until further notice which will be explain to our members prior to the season commencement.

PRESENTATION AFTERNOON.

Lisa Marie arranged the presentation at PARC. It was Fantastic! We received some very positive feedback, and some constructive advice – next year we will aim to run an hour of free play for the kids before the presentations commence to allow parents with multiple young children to participate in all segments of the presentation.

Club championship trophies were presented in individual groups. Every Nipper this year received a participation/ encouragement certificate plus further awards/certificates that they had completed during the season. Well done everyone - some results were very close.



Nipper Club Championship Results 2018/19

	2018/ 19 Club Champion					
Category	1st Postion Male	1st Postion Female	2nd Postion Male	2nd Postion Female	3rd Postion Male	3rd Postion Female
Under 6	Sonny Wyley	Kalani Griffiths	Hugh Burgess	Valentina Zimsen	Josh Vlaovic	Matilda Dawson
Under 7	Flynn O'Connell	Emily Puoch	Felix Le and Fletcher Johnson	Rachel Maypiece		Serena Messora
Under 8	Sam Burgess	Lyla Comey	Teo Bouttecon	Nina Murton	Beau Allen, Tai Simms-Cleghorn and Liam Zinsstag	Lauren Hudson
Under 9	Rore Harper	Nika Kuzmar	Jake Cooke	Alice Tweedle	Sasha De Gelder	Orlia Cleary
Under 10	Archie Wyley	Ede Le	Lochlan Biram	Charlie Knowles	Stefano Messora	Zoe Zach
Under 11	Markie Topp	Charlotte Dawson	Taj Griffiths	Mia Maypiece	Charlie Tweedle	Lilly Bouttecon
Under 12	Ethan Murton and Hunter O'Connell	Sierra Glugston			Ollie Robinson	
Under 13	Jai Dodd	Hannah Cester	Hamish Tweedle	Annabelle Scuotto	Jack Burrows	
Under 14	Mason Cutrona					

Category	1st Postion Male	1st Postion Female	2nd Postion Male	2nd Postion Female	3rd Postion Male	3rd Postion Female
Sub Junior Iron Champion	Achie Wyley	Nika Kuzmar	Jake Cooke	Audrey Robinson	Harper Rore	Lily Burgess
Junior Iron Champion	Jai Dodd	Hannah Cester	Mason Cutrona	Charlotte Dawson	Stefano Messori	Charlie Knowles
Sub Junior Champion	Achie Wyley	Nika Kuzmar	Lachlan Biram	Ede Le	Jack Burrows	Sierra Clugston
Junior Champion	Mason Cutrona and Jai Dodd	Hannah Cester		Charlotte Dawson	Hamish Tweedle	Sierra Clugston

	2018/ 19 Age Managers Award					
Category	Male	Female				
Under 6	Josh Vlaovic	Matilda Dawson				
Under 7	Tommy Kent	Harper James				
Under 8						
Under 9	Tige Connolly	Mia Scuotto				
Under 10	Charlie Giglione	Daisy Coppock				
Under 11		Holly Martin				
Under 11		Chelea Martin				

FRIENDLY TRAINING COMPETITIONS

Our club hosted a friendly training competition with other local clubs attending – it was a great introduction to competition for our nippers in a very friendly atmosphere. It led to some great friendships being created between clubs and sparked some interest in competing in our nippers. Our club also participated in a friendly training competition at Bonbeach – we had great numbers attend this event – even though it was hosted on a very hot summers evening close to Christmas.

CLUB MEMBERSHIPS.

Tracie Wilson had the nipper's memberships under control.
Her help throughout the season was remarkable.

BIN IT NOT BAY.

I once again arranged a Marine Environmental Presentation.

This was LSV approved and a great interactive program that discussed how important it was to stop litter from entering our bay. They had animals, books, videos plus our nippers did a fun beach clean up and placed the rubbish in special bins that the presenters provided.

This program was Fantastic and I have been told that they would like to return to our club next year. This session also received great feedback from parents and nippers alike.

Jamie Campbell

Administration Report

During the 2018/19 Season my aim was to;

- Increase member communication
- Increase our social media presence
- Increase our community exposure through traditional media; and
- Work on sponsors / supporters in the community

We introduced a weekly newsletter aiming at bettering the communication for our Club members. A simple style was created to keep parents, nippers and members up to date on; events at the club, an introduction to members who frequent the club, information on our sponsors and supporters, etc. Over the winter months this newsletter was scaled back to a monthly newsletter. We had good readership with an open rate of approximately 60-75% week on week. I look forward to building on the content that goes out to our member base.

We increased our social media presence through our facebook pages – both our closed (members only) and open pages. The open page currently has 781 followers and great interactions with those followers. The closed members page, has 104 members and is a great source of information for patrollers and nippers alike. Thank you to Tim Cutrona and Tracie Wilson who are administrators of the facebook pages.

I would like to look into expanding our social media to include Instagram in the new season.

To increase awareness within the community through Traditional Media we approached The Frankston Standard Leader and made them aware of the good things that were happening at the club. Over the season we were able to secure 4 articles in the paper – with one being a FRONT PAGE editorial.

4 x Newspaper articles – Frankston Standard Leader

- 1 – Santa visits the Frankston Nippers – Dec 2018
- 2 – Frankston Friendly Training Competition – Jan 2019
- 3 – Life Savers Front page article – Feb 2019
- 4 - Nippers Club Champs and Van attend Club – Mar 2019

With the help of Marco Kelsall (thank you Marco), we created a sponsorship package. This was shared with a few companies, and requires more input into what the club wants to achieve through sponsors before the new season.

We secured supporters throughout the 2018/19 season who supplied our team with vouchers for our Nippers and Water Safety members. We would like to sincerely thank Grill'd Frankston, McDonalds Frankston and PARC swimming pool for their support of our members. These vouchers were greatly received and help us to promote water safety to our nippers and reward our water safety team.

A massive thank you to Andrea and Alyce who work tirelessly to manage the Club's function space. Your time and dedication to the smooth running of our event space is greatly appreciated and a huge benefit to the club.

Also, a huge thank you to all the members and Nipper parents who helped out Jamie and myself during Friday evening Nippers, your ongoing support is greatly appreciated.

Cheers

Lisa Marie Turnbull

Club Room/ Function Room Report

Booking activities and room hire takings have increased during 2019.

The event bookings have been popular throughout the year and the feedback has been wonderful for our club. Approx \$42,000 has been bought into the club from events.

The function room is also our members club room so during the summer with the Nipper and Patrol season all happening I try not to accept bookings on a Friday.

This makes the Club Room available for everyone to come upstairs and enjoy the beautiful balcony views. Enjoy a drink from the Club's Bar has we stock a variety of non-alcoholic choices, a premium selection of Craft Beers, Ciders, Pre mixers, and quality tasting Reds, Sparkling and White Wines.

Throughout the year the function room is often used for club related activities and events, including committee meetings and public training courses.

Additional room hire are bookings from Life Saving Victoria, the Frankston City Council, Rotary Clubs, Local Schools, Sporting Clubs, Church groups, NDIS, EPA Vic and other non-for-profit organisations.

Private events are usually held on Saturday evenings.

Most weekends we are busy with Birthday celebrations, Local Mingles, Christmas breakups, Commitment ceremonies and Engagement Parties.

151 Bookings = \$26,736.50

Event Bar Takings = \$15,140

Alyce and I are very proud to represent the club during the function activities.

We have been family members since 2002 and I took on the role as function room Admin / Coordinator in 2017. Lisa Marie Turnbull is the Club's Administrator and continues to have fantastic promotional ideas, Michael Bell is the Club's Treasurer and oversees the booking Invoices and Alyce is my wonderful assistant.

I would like to thank Alyce for her admin / management skills, always willing to help during the weekend functions, her professional bar operating services, helping with the Pre and Post event cleaning requirements, accepting the long hours/ late finishes and with anything else that is room hire / booking related.

Regards,
Andrea Campbell
Function Room Coordinator.



Appendix 'A' – Financial Statements & Auditors Report



Frankston Lifesaving Club inc

FINANCIAL STATEMENTS & AUDITOR'S REPORT

YEAR ENDED 30th JUNE 2019

SKEATS AUDITING PTY LTD

Auditing Services

ABN: 66 606 930 643

Email: jeannette@skeatsrobinson.com.au

11th July 2019

The Secretary
Frankston Life Saving Club Incorporated
Po Box 1041
FRANKSTON VIC 3199

Dear Committee Members

Re: Frankston Life Saving Club Incorporated

I have carried out a comprehensive audit of your accounts. I am satisfied that the attached Financial Statements which have been prepared from these records reflect a true and fair view of the financial position as at 30th June 2019.

The audit was conducted in accordance with the prescribed guidelines and best practice audit methodology and all required elements were examined.

I have also attached our invoice for the service rendered.

Thank you on behalf of Skeats Auditing for the opportunity to supply the audit.

If I can be of any further service, please don't hesitate to contact me.

Yours Sincerely

Ms Jeannette Skeats
B Com (Acct) JP FIPA
Skeats Auditing Pty Ltd

Encl:
Copy of Audit Report
Invoice

Liability limited by a scheme approved under Professional Standards Legislation.

*Po Box 275, MORNINGTON VIC 3931
Mobile: 0415 518 623*

Independent Audit Report

To the members of:

Frankston Life Saving Club Incorporated

SCOPE OF AUDIT

I have audited the special purpose financial report of the Frankston Life Saving Club Incorporated for the financial year ended 30th June 2019.

The Management Committee is responsible for the preparation and presentation of the financial report and the information it contains and has determined that the accounting policies used and described in Note 1 to the financial statements which form part of the financial reports are appropriate to meet the requirements of the Associations Incorporation Reform Act 2012 and are appropriate to meet the needs of the members.

I have also conducted an independent audit of the financial report in order to express an opinion to the members of the association on their preparation and presentation. No opinion is expressed as to whether the accounting policies used, and described in Note 1, is appropriate to the needs of the members.

The financial report has been prepared for distribution to members and to satisfy the reporting requirements of the *Associations Incorporation Reform Act 2012*. I disclaim any assumption of responsibility for reliance on this audit report or the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

The audit opinion expressed in this report has been formed on the above basis.

AUDIT OPINION - UNQUALIFIED

In my opinion the financial report presents fairly the financial position of the Frankston Life Saving Club Incorporated and the results of its operations at 30th June 2019 in accordance with Australian Accounting Standards.



Signature:

Ms Jeannette Skeats B Com (Accts) FIPA JP
Skeats Auditing Pty Ltd
13 Yuilles Road
MORNINGTON VIC 3931

Date: 11th July 2019

Frankston Life Saving Club Inc

PO Box 1041
Frankston, Vic 3199

Balance Sheet

As of June 2019

12/07/2019

9:27:06 AM

Assets

Current Assets

Cash on Hand

General Cheque Account	\$9,348.27
Bar Float	\$300.00
P-C - Load & Go - Functions	\$35.01
P-C - Load & Go - Board	\$500.91
P-C - Load & Go - Patrol Op's	\$502.74
P-C - Load & Go - Nippers	\$250.53
Investment Account BendigoBank	\$2,386.51
Bendigo Bank Term Deposit Acct	\$18,079.29
Westpac Term Deposit Account	\$39,050.83
Westpac Term Deposit Acct. '2'	\$21,002.17
Westpac Term Deposit Acct. '3'	\$64,964.48
Bond Deposits	-\$200.00

Total Cash on Hand \$156,220.74

Trade Debtors \$6,413.14

Inventory \$26,281.00

Other Assets

Deposits Paid -\$1,182.00

Total Other Assets -\$1,182.00

Total Current Assets \$187,732.88

Total Assets \$187,732.88

Liabilities

Current Liabilities

Trade Creditors \$1,043.11

GST Liabilities

GST Collected \$10,413.23

GST Paid -\$11,711.88

Total GST Liabilities -\$1,298.65

Fuel Rebate \$160.60

Total Current Liabilities -\$94.94

Total Liabilities -\$94.94

Net Assets

\$187,827.82

Equity

Member's Equity

Member's Capital \$41,780.55

Total Member's Equity \$41,780.55

Retained Earnings \$159,487.92

Current Earnings -\$13,440.65

Total Equity \$187,827.82

Frankston Life Saving Club Inc
PO Box 1041
Frankston, Vic 3199

Profit & Loss Statement

July 2018 through June 2019

12/07/2018
10:13:18 AM

Income	
Membership Income	
Membership Subscriptions	\$17,321.94
Joining Fee	\$1,090.80
Total Membership Income	<u>\$18,412.74</u>
Sales	
Bar Sales	\$12,136.62
Function Income	\$20,103.17
Uniform Sales	\$3,253.66
Patrol Uniform Sales	\$131.35
Total Sales	<u>\$35,624.80</u>
Fundraising	
Grants Received	\$34,348.01
Total Fundraising	<u>\$34,348.01</u>
Donations & Sponsorship	
Donations	\$3,755.34
Total Donations & Sponsorship	<u>\$3,755.34</u>
Other Income	
Interest Income	\$3,710.46
Bank Lodgement Refund	\$150.00
Load N Go - Top Up	\$90.00
Miscellaneous Income	\$5,191.08
Sale of Equipment	\$181.82
Nipper's Fundraising	\$1,587.27
Fuel Tax Credit	\$263.00
Use/Hire of Equipment	\$2,036.36
Training & Water Safety Income	\$11,086.35
Total Other Income	<u>\$24,296.34</u>
Total Income	<u>\$116,437.23</u>
Cost Of Sales	
Opening Stock	\$30,516.00
Purchases - Bar	\$4,690.11
Purchases - Functions	\$306.18
Purchases - Nippers	\$785.46
Purchases - Uniform	\$1,040.00
Purchase Patrol Fundraiser	\$13.00
Closing Stock	-\$26,281.00
Total Cost Of Sales	<u>\$11,069.75</u>
Gross Profit	<u>\$105,367.48</u>
Expenses	
Life Saving Operations	
Maintenance - LS Operations	\$8,573.00
LS Operations Supplies	\$3,293.76
Uniforms - Patrol Issue	\$1,448.72
Life Saving - Awards	\$807.50
First Aid Supplies	\$738.80
Life Saving Equipment	\$29,625.91
Load and Go - Auspost	\$1,667.45
Fuels and Oils	\$2,288.24
Total Life Saving Operations	<u>\$48,443.38</u>
Clubhouse	
Clubhouse Supplies	\$5,186.24
Function Room Supplies	\$766.71
Maintenance - Clubhouse	\$1,983.11
Cleaning, Function & Club room	\$900.00
Nipper's Function	\$1,188.49
Clubhouse Equipment	\$395.37
Vehicle & Trailer Registration	\$214.56
Training & seminars	\$107.28
Training Equipment / Supplies	\$8,657.12
Rates	\$469.20
Catering	\$1,757.05
Total Clubhouse	<u>\$22,625.13</u>
Competition	

Frankston Life Saving Club Inc

Profit & Loss Statement

July 2018 through June 2019

12/07/2019

10:13:18 AM

Competition Expenses	\$4,257.36	
Carnival Entry Fees	\$1,859.09	
Maintenance - Competition	\$727.28	
Total Competition		<u>\$6,843.73</u>
Administration		
Audit Fees	\$800.00	
Contractor Payments	\$8,981.42	
Alternate Account Transfer	\$150.00	
Dues,Subscriptions, Membership	\$217.28	
Freight - General	\$703.77	
Insurance	\$7,211.87	
License fees	\$788.65	
Postage	\$90.91	
Post Office Box Rental	\$188.18	
Stationary & Printing	\$2,283.47	
Trophies, & Gifts - service,	\$2,873.14	
Financial services Fees		
Account Fees	\$11.40	
Membership D.C. Account Fees	\$146.84	
Total Financial services Fees		<u>\$158.24</u>
Total Administration		<u>\$24,446.93</u>
Other Expenses		
Discounts		
Travel Expense - Function Room	\$7.80	
Total Discounts		<u>\$7.80</u>
Travel & Entertainment	\$1,430.16	
Meal Allowance	\$1,107.95	
Accommodation - Events	\$285.47	
Community Education	\$71.94	
Sundry Expense	\$4,827.29	
Security Bond / Deposit Refund	\$909.10	
Utilities		
Telephone	\$555.08	
Mobile Telephone	\$109.09	
Electricity	\$2,487.64	
Gas	\$251.37	
Water	\$608.53	
Sewage	\$193.01	
Internet	\$326.76	
Web Internet	\$384.22	
Total Utilities		<u>\$4,915.70</u>
Total Other Expenses		<u>\$13,555.41</u>
1200 Swim		
Water Safety Events	\$1,318.28	
Total 1200 Swim		<u>\$1,318.28</u>
Total Expenses		<u>\$117,232.86</u>
Operating Profit		<u>-\$11,865.38</u>
Other Income		
Other Income	\$85.55	
Total Other Income		<u>\$85.55</u>
Other Expenses		
Other Expense	\$1,236.82	
Total Other Expenses		<u>\$1,236.82</u>
Net Profit/(Loss)		<u>-\$13,016.65</u>

Notes: